

PETER C. SCHAUMBER

SUPPLEMENT TO BUSINESS PLAN

LAW FIRM RESPONSIBILITIES:

OVERALL: THE PRIMARY PURPOSES OF MY ASSOCIATION WITH THE FIRM ARE: (1) TO ENHANCE THE VISIBILITY OF THE FIRM'S LABOR & EMPLOYMENT PRACTICE GROUP INTERNALLY AND TO MAXIMIZE CROSS-SELLING OPPORTUNITIES WITH THE FIRM'S EXISTING CLIENT BASE, PARTICULARLY INTERNATIONAL AND CORPORATE CLIENTS; (2) TO MARKET AND ENHANCE THE REPUTATION AND STRENGTH OF THE FIRM IN LABOR & EMPLOYMENT MATTERS, INCLUDING TRADITIONAL LABOR LAW; (3) TO CAPITALIZE ON OPPORTUNITIES TO INCREASE THE FIRM'S EXPOSURE TO VARIOUS BUSINESS GROUPS; (4) TO SERVE AS A LIASON FOR THE FIRM ON MATTERS REQUIRING HIGH LEVEL INTERVENTION AT THE NATIONAL LABOR RELATIONS BOARD AND OTHER GOVERNMENT AGENCIES; (5) TO ASSIST IN GOVERNMENTAL AFFAIRS/LOBBYING INITIATIVES ON LABOR & EMPLOYMENT MATTERS.

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SPECIFIC DUTIES: PUBLIC SPEAKING; ATTEND MARKETING/CLIENT DEVELOPMENT MEETINGS; ASSIST IN ORGANIZING AND PARTICIPATION IN FIRM CONFERENCES FOR POTENTIAL AND EXISTING CLIENTS; INTERNAL CROSS-SELLING OF LABOR & EMPLOYMENT CAPABILITIES; LIASON WITH GOVERNMENT AGENCIES IN CONNECTION WITH INVESTIGATIONS/AGENCY ACTIONS; PROVIDE ADVICE AND COUNSEL TO EXISTING CLIENTS BOTH UNIONIZED AND NON-UNIONIZED ON CURRENT BOARD DEVELOPMENTS; COORDINATE AND PROVIDE COUNSEL, WITHIN LIMITATIONS OF ONE-YEAR POST-EMPLOYMENT RESTRICTIONS, ON BEHALF OF FIRM CLIENTS IN BOARD PROCEEDINGS; ADVISE AND TRAIN YOUNGER LAWYERS IN TRADITIONAL LABOR LAW.

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Deleted: CLIENT DEVELOPMENT: AFTER A ONE-YEAR COOLING OFF PERIOD.

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OTHER PROFESSIONAL ACTIVITIES: I ANTICIPATE BEING NAMED A TRUTEE BY PRESIDENT OBAMA TO A GOVERNMENT FOUNDATION AND BEING NAMED TO THE BOARD OF A LOCAL GRADUATE SCHOOL; PURSUING BOARD DIRECTORSHIPS AND A POSSIBLE THINK TANK FELLOWSHIP; OCASSIONAL LOBBYING.

LENGTH OF EMPLOYMENT: FLEXIBLE; ANTICIPATE 3-5 YEARS WITH TAPER THEREAFTER.

START DATE: ON OR ABOUT NOVEMBER 15,

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WORKWEEK: FLEXIBLE; ASSUME AGGRESSIVE INITIAL ROLL-OUT OF SPEAKING OPPORTUNITIES AND INTENRNAL FIRM MEETINGS, WITH LIKELY TAPERING OF TIME COMMITMENT AT SOME POINT THEREAFTER.

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COMPENSATION: NEGOTIABLE WITH PARTICIPATION IN NEW/ADDITIONAL BUSINESS FOR WHICH I WAS RESPONSIBLE.

BILLABLE HOURS: FLEXIBLE; PRIMARY DESIRED FOCUS IS BUSINESS DEVELOPMENT AND MARKETING OPPORTUNITIES AND COORDINATION ROLE IN INVESTIGATIONS AND OTHER LEGAL MATTERS.

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TRAVEL: AS NECESSARY, BUT ANTICIPATE REDUCTION AFTER INITIAL ROLL-OUT PERIOD.

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OFFICE NEEDS: DOWNTOWN WASHINGTON OFFICE; SHARED SECRETARY; PARALEGAL AND ASSOCIATE ASSISTANCE FOR RESEARCH AND WRITING.

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Draft – 8/31/10 [2]